

SAN ANTONIO WATER SYSTEM
 P. O. BOX 2449
 SAN ANTONIO, TEXAS 78298-2449
TABULATION OF BIDS

PROPOSAL Annual Contract for
 FOR: Ford Captive & Competitive Parts & Service
 TIME & (April 2, 2013 through May 31, 2014)
 DATE: 3:00 p.m., March 6, 2013

McCombs HFC Ltd, (Red
 McCombs Ford)
 8333 IH 10 West
 San Antonio, TX 78230

Jordan Ford Ltd.
 13010 IH 35 North
 San Antonio, TX 78233

Grande Truck Center
 4562 IH 10 East
 San Antonio, TX 78210

ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

ITEM 1	PARTS - IT IS ESTIMATED THAT SAWS & DSP WILL SPEND \$100,000 Captive Ford Parts, dealer cost plus		100,000.00 9%	100,000.00 8%	100,000.00 25%	
	TOTAL	TOTAL	109,000.00	108,000.00	125,000.00	
	Competitive (Incentive) Ford Parts, dealer cost plus		5%	8%	25%	
	Re-stocking orders are placed every: Day of the week		1 day Mon-Fri	5 days Monday	Mon-Fri	
ITEM 2	LABOR - ESTIMATED LABOR 450 HRS. FOR SAWS AND DSP					
	Labor rate for service	Price/ Hour	60.00	65.00	98.00	
	TOTAL LABOR	TOTAL	27,000.00	29,250.00	44,100.00	
	Up-charge for outside labor, cost plus		10%	20%	20%	
ITEM 3	SHOP SUPPLIES					
	Calculation method for determining shop supply charges		3%		5%	
ITEM 4	BULK MATERIALS					
	Cost plus percentage for bulk materials used to repair vehicles		15%		20%	
	Business Hours		7:00 am - 7:00 pm Mon - Fri	7:00 am - 6:00 pm Mon - Fri	7:30 am - 12:00 am Mon - Fri	
	Weekend Hours		7:00 am - 3:00 pm Sat.	7:00 am - 5:00 pm Sat.	8:00 am - 5:00 pm Sat.	
ITEM 5	INDIVIDUAL ITEMS					
1.	ICP, Part #3C3Z9F838EA	Dealer Cost SAWS Price	96.43 105.10	96.43 104.15	96.43 120.54	
2.	Flasher, Part #5C3Z13350AA	Dealer Cost SAWS Price	15.56 16.33	15.56 16.81	15.56 19.45	

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3.	ITEM DELETED BAD PART NUMBER	Dealer Cost SAWS Price		15.56 16.81	15.56 19.45	
4.	Rotor, Assembly, Part #5U2Z1V125M	Dealer Cost SAWS Price	79.98 83.97	79.98 86.38	79.98 99.98	
5.	Shift Indicator, Part #6L5Z7A110AA	Dealer Cost SAWS Price	15.58 16.98	15.58 16.83	15.58 19.48	
6.	Rotor Assembly, Part #7U2Z1V125CA	Dealer Cost SAWS Price	89.98 94.47	89.98 97.18	89.98 112.48	
7.	Rotor Assembly, Part #7U2Z2V026BA	Dealer Cost SAWS Price	74.98 78.72	79.98 86.38	74.98 93.73	
8.	Rotor Assembly, Part #9C3Z2C026A	Dealer Cost SAWS Price	59.98 62.97	59.98 64.78	59.98 74.98	
9.	Seal, Part #AC3Z1S175A	Dealer Cost SAWS Price	16.57 17.39	16.57 17.90	16.57 20.71	
10.	Kit Brake Lining, Part #AC3Z2200B	Dealer Cost SAWS Price	49.98 52.47	49.98 53.98	49.98 62.48	
11.	Hub Assy, Part #CC3Z1102A	Dealer Cost SAWS Price	114.98 120.72	114.98 124.18	INCORRECT ITEM BID	
12.	Seal, Part #CC3Z1S175A	Dealer Cost SAWS Price	11.10 11.65	11.10 11.99	11.10 13.88	
13.	Fuel Module Relay, Part #FOAZ14N089A	Dealer Cost SAWS Price	9.37 10.21	9.37 10.12	9.37 11.71	

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14.	Flasher, Part #SF633	Dealer Cost SAWS Price	15.56 16.33	15.56 16.81	15.56 19.45
15.	Spark Plug, Part #SP479	Dealer Cost SAWS Price	2.63 2.76	2.63 2.84	2.63 3.29
	TOTAL	TOTAL	690.07	727.14	691.61
			*		
	GRAND TOTAL	TOTAL	136,690.07	137,977.14	169,791.61
	EXTENSION 1		136,690.07		
	EXTENSION 2		136,690.07		
	EXTENSION 3		136,690.07		
	Terms		Net 30 days	Net 30 days	2% 10 days
	Delivery Days				
	*LOW BIDDER				

BID INVITATIONS MAILED TO AND/OR PICKED UP BY:

Grande Ford Truck
 Jordan Ford, Ltd.
 Mac Haik's Southway Ford
 Northside Ford

SAWS Website

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